

2021 · WHAT ISSUES SHOULD I CONSIDER IF MY SPOUSE HAS BEEN DIAGNOSED WITH A TERMINAL ILLNESS?



CASH FLOW ISSUES	YES	NO
<p>Do you and your spouse need additional cash flow now? If so, consider the following:</p> <ul style="list-style-type: none"> Accelerated death benefits or a life settlement on any life insurance policies could provide access to proceeds during your spouse's lifetime. Regardless of age, distributions from your spouse's retirement accounts could avoid a 10% penalty if they qualify for a disability exception. If there is group life insurance, an accelerated benefit rider may be available for terminally ill policyholders. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>Will your spouse need long-term care in a nursing home or home health care? If so, consider the financial impact it will have on cash flow and assets. Consider Medicaid planning and reverse mortgages.</p>	<input type="checkbox"/>	<input type="checkbox"/>

ESTATE PLANNING ISSUES	YES	NO
<p>Does your spouse need new or updated General and Health Care Powers of Attorney and a Living Will? The Powers of Attorney will allow your spouse to designate someone to represent them in the event they are unable to represent themselves, and the Living Will expresses your spouse's end-of-life wishes.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Will your spouse's estate exceed their remaining federal estate and gift tax exclusion amount (\$11.7 million, if no lifetime use), or will your combined estates exceed your remaining combined exclusion amounts (\$23.4 million, if no lifetime use)? If so, consider strategies to plan for a possible federal estate tax liability.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do you need to develop a gifting strategy? If so, you and your spouse can each gift up to your annual exclusion amount of \$15,000 (per year, per donee) gift tax-free. (continue on next column)</p>	<input type="checkbox"/>	<input type="checkbox"/>

ESTATE PLANNING ISSUES (CONTINUED)	YES	NO
<p>Do you and your spouse own multiple properties? Ensure that residency is clear for probate purposes and consider titling out-of-state real property to a revocable living trust to avoid the potential for probate occurring in multiple states.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do beneficiary designations need to be updated? Check to see if beneficiary statuses have been updated for all accounts, retirement plans, and insurance policies.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do the titles of your accounts (investment and bank) need to be reviewed or updated? Consider adding TOD to any brokerage accounts, POD to any bank accounts, or titling accounts to a revocable living trust to avoid passing through probate.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Are there digital assets that should be preserved? Steps should be taken prior to your spouse's passing to ensure that digital assets transfer to heirs.</p>	<input type="checkbox"/>	<input type="checkbox"/>

INSURANCE ISSUES	YES	NO
<p>Can your spouse take steps now to plan for Medicaid? If so, remember the look-back period is generally five years from the date of Medicaid application.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Does your spouse have any long-term disability insurance or life insurance? If so, consider the following:</p> <ul style="list-style-type: none"> Your spouse may be able to elect the "disability waiver of premium." Review the elimination period and file a claim accordingly. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>Is your spouse currently employed? If so, your spouse may be eligible for short-term disability benefits through work.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Does your spouse have LTC insurance, an LTC rider on life insurance, or critical illness insurance? If so, review the benefit triggers for the policy. (continue on next page)</p>	<input type="checkbox"/>	<input type="checkbox"/>

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INSURANCE ISSUES (CONTINUED)	YES	NO
<p>If your spouse is eligible for Social Security Disability Benefits, will there be a need for health insurance? If so, remember that your spouse must be receiving benefits for two years before becoming eligible for Medicare, if under age 65.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Will the illness prevent your spouse from working? If so, reference the “Do I Qualify For Social Security Disability Benefits?” flowchart to see if your spouse is eligible for benefits.</p>	<input type="checkbox"/>	<input type="checkbox"/>

TAX PLANNING ISSUES	YES	NO
<p>Will the medical expenses be deductible? If so, your spouse can deduct unreimbursed medical expenses that exceed 7.5% of AGI, which includes: transportation to healthcare appointments, modifications to a home or car for medical reasons, privately hired in-home healthcare employees, and possibly LTC insurance premiums (limited based on age).</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Will unreimbursed medical expenses exceed your taxable income? If so, consider doing a Roth IRA conversion to take full advantage of the medical expense deduction.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Is there a capital loss carryforward on your tax return attributable to your spouse? If so, consider selling an asset at a gain to offset the carryforward loss. Your spouse's carryforwards can be used on their final tax return, but will be lost thereafter.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Are there any unrealized tax losses in an account owned by your spouse? If so, consider harvesting the unrealized losses or consider gifting the asset to preserve the loss and avoid the step-down in basis.</p>	<input type="checkbox"/>	<input type="checkbox"/>

ASSET & DEBT ISSUES	YES	NO
<p>Will there be any debts that will be due upon death (commercial loans or medical expenses)? If so, debts will be paid from your spouse's estate.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Does your spouse have any stock options, grants, or restricted stock units? If so, consider planning opportunities and how these assets will impact your tax liability and your cash flow planning.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Will there be expenses that require you to sell any investments?</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Did your time horizon, investment objectives or risk tolerance change?</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>If your spouse is a business owner, do they have an exit strategy or a succession plan?</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>If you have annuities or illiquid assets, do they need to be reviewed to understand options?</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do you own taxable investments with an unrealized gain? If so, consider gifting them to your spouse so that you receive a step-up in basis at their death, if their death occurs more than one year after the date of the gift.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Could there be pensions and/or employer retirement benefits that you may be forgetting?</p>	<input type="checkbox"/>	<input type="checkbox"/>

OTHER ISSUES	YES	NO
<p>Are there any state-specific issues that should be considered (including out-of-state property or estate tax liability)? If so, some states have unique rules that can have a material impact, such as a liability for the surviving spouse to pay for the expenses associated with the illness of the spouse.</p>	<input type="checkbox"/>	<input type="checkbox"/>



PROSPERITY ON YOUR TERMS



You have achieved your success through hard work, discipline, and good decisions. You have a right to collaborate with a financial services firm that applies those same principals to helping you shape your financial future. While your wealth manager should care for your assets as if they were their own, we believe that they should also never forget that it's your money. You should expect a relationship where you always know what you own and why you own it. Our client is always the most important person in any meeting and our commitment is to always act in your best interests.

Upleft, LLC.

127 E. 1st Street, Suite 3W Port Angeles, WA 98362
help@upleftfinancial.com | 360.850.9713 | www.upleftfinancial.com