

2020 · WHAT ISSUES SHOULD I CONSIDER IF I EXPERIENCE A SUDDEN WEALTH EVENT?



CASH FLOW ISSUES	YES	NO
Do you need to set aside cash or make a plan to fund any income tax liability that may result from the wealth event?	<input type="checkbox"/>	<input type="checkbox"/>
Do you plan to make any large expenditures in the near term? If so, consider holding adequate cash to fund the upcoming expenses.	<input type="checkbox"/>	<input type="checkbox"/>
Do you need to revisit your routine spending habits?	<input type="checkbox"/>	<input type="checkbox"/>
Are you able to save more? If so, reference "What Accounts Should I Consider If I Want To Save More?" checklist.	<input type="checkbox"/>	<input type="checkbox"/>
Will the increase in wealth affect any regular expenses that are tied to your income (e.g. tax, financial aid, student loans, Medicare costs)?	<input type="checkbox"/>	<input type="checkbox"/>

ASSET & DEBT ISSUES	YES	NO
Did you receive illiquid assets (e.g. notes, real estate, or interests in a private company)? If so, consider how to manage the assets and potential strategies for divestment and diversification.	<input type="checkbox"/>	<input type="checkbox"/>
Did you receive cash? If so, consider how much you are willing to invest for long-term growth, and establish a sound investment strategy. Reference "What Issues Should I Consider When Reviewing My Investments?" checklist.	<input type="checkbox"/>	<input type="checkbox"/>
Are there any conditions that must be met to keep the new financial interests?	<input type="checkbox"/>	<input type="checkbox"/>
Do you have debts? If so, consider the following: <ul style="list-style-type: none"> If you have credit card debt, pay off balances, prioritizing cards with higher interest rates. If you have student loans, analyze your repayment options and the effect of paying off your balances in a lump sum. Reference "What Issues Should I Consider When Paying Off My Student Loans" checklist. (continue on next column) 	<input type="checkbox"/>	<input type="checkbox"/>

ASSET & DEBT ISSUES (CONTINUED)	YES	NO
<ul style="list-style-type: none"> If you have a mortgage, compare the merits of paying it off in a lump sum, making increased monthly payments, or maintaining the status quo. 	<input type="checkbox"/>	<input type="checkbox"/>
Did you receive a gift or inheritance of non-cash assets? If so, understand the cost basis of the assets in your hands, and the future tax consequences.	<input type="checkbox"/>	<input type="checkbox"/>
Have you made loans to family members? If so, consider the gift and income tax consequences associated with any forgiveness of payments or the loan balance.	<input type="checkbox"/>	<input type="checkbox"/>

INSURANCE PLANNING ISSUES	YES	NO
Have your life insurance needs changed? If so, consider the following: <ul style="list-style-type: none"> If you put policies in place to replace your income or eliminate debt in the event of your untimely death, review how your newly-acquired assets might reduce these needs. If your increase in net worth exposes you to federal and/or state estate taxation, explore using life insurance to fund your tax liability if your estate is illiquid. 	<input type="checkbox"/>	<input type="checkbox"/>
Does your wealth increase your exposure to lawsuits? If so, consider additional umbrella insurance protection.	<input type="checkbox"/>	<input type="checkbox"/>

TAX PLANNING ISSUES	YES	NO
Are you able to control the timing and terms of the wealth event? If so, review your payout options and consider booking transactions strategically across tax years to minimize the tax liability.	<input type="checkbox"/>	<input type="checkbox"/>
Will the wealth event have ordinary income tax character and consequences (e.g. inherited traditional IRA RMDs, bonuses, severance pay, certain settlements)? (continue on next page)	<input type="checkbox"/>	<input type="checkbox"/>

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TAX PLANNING ISSUES (CONTINUED)	YES	NO
<p>If so, consider the following:</p> <ul style="list-style-type: none"> ■ If tax isn't withheld, reserve adequate cash to pay income tax, and make estimated payments, if necessary. ■ If you are on Medicare and the income increases your MAGI above \$87,000 (\$174,000 if MFJ), you may become subject to Part B and Part D surcharges two years after the year of receipt. ■ If you have net investment income and the income increases your MAGI above \$200,000 (\$250,000 if MFJ), you may become subject to the NIIT. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>Will the wealth event have capital gains tax character and consequences?</p> <p>If so, understand what capital gains rate applies to you, and consider harvesting losses to offset gains.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do you want to reduce your taxable income to minimize tax and stay below certain thresholds?</p> <p>If so, consider maximizing pre-tax contributions to retirement plans, contributing to an FSA and HSA, and making deductible charitable gifts.</p>	<input type="checkbox"/>	<input type="checkbox"/>

LONG-TERM PLANNING ISSUES	YES	NO
<p>Is the wealth event significant enough to dramatically impact your financial position?</p> <p>If so, consider the following:</p> <ul style="list-style-type: none"> ■ Reevaluate your overall financial plan in light of your change in circumstances. ■ Make appropriate adjustments to your objectives, risk tolerance, time horizon, etc. ■ Adopt wealth preservation strategies that are tailored to your new situation. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do you have children/grandchildren that will pursue higher education?</p> <p>If so, consider funding 529 accounts or an education trust to save for future educational expenses. See "What Issues Should I Consider To Fund My Child's Education?" checklist. (continue on next column)</p>	<input type="checkbox"/>	<input type="checkbox"/>

LONG-TERM PLANNING ISSUES (CONTINUED)	YES	NO
<p>Do you need to review and/or revise your estate plan?</p> <p>If so, provide your updated financial information to your attorney, and plan for the disposition and possible taxation of your estate at your death.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do you want to make gifts to your family and friends?</p> <p>If so, gifts up to the annual exclusion amount of \$15,000 (per year, per donee) are gift tax-free.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Are you charitably inclined?</p> <p>If so, the tax year of the wealth event might be a good time to make a large charitable gift. Direct gifts to charities or a donor advised fund or advanced strategies such as charitable trusts and private foundations can reduce your income tax liability and fulfill your philanthropic goals.</p>	<input type="checkbox"/>	<input type="checkbox"/>

OTHER ISSUES	YES	NO
<p>Will your good fortune be publicized?</p> <p>If so, consider the following:</p> <ul style="list-style-type: none"> ■ If you won the lottery, you may be able to protect your privacy by claiming the winnings through an entity (e.g. a partnership or trust). Rules vary by state. ■ You may be targeted by fraud and scams. ■ Be prepared to address requests from friends and family members for financial assistance. 	<input type="checkbox"/>	<input type="checkbox"/>
<p>Do you need to increase protective measures?</p> <p>If so, consider whether physical or cyber security measures are warranted.</p>	<input type="checkbox"/>	<input type="checkbox"/>
<p>Are there state-specific issues that should be considered?</p>	<input type="checkbox"/>	<input type="checkbox"/>



PROSPERITY ON YOUR TERMS



You have achieved your success through hard work, discipline, and good decisions. You have a right to collaborate with a financial services firm that applies those same principals to helping you shape your financial future. While your wealth manager should care for your assets as if they were their own, we believe that they should also never forget that it's your money. You should expect a relationship where you always know what you own and why you own it. Our client is always the most important person in any meeting and our commitment is to always act in your best interests.

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